

DDG Flagship Strategy

Investment Potential of Durable Dividend Growers

As of Dec 31, 2024

Investment Philosophy

The strategy invests in 100 equally-weighted, durable businesses with strong fundamentals and expanding dividend distributions supported by growing free cash flows. By maintaining a portfolio with a higher dividend yield and faster dividend growth than the market, we aim to achieve greater portfolio compounding and provide our investors with an investment that outperforms over market cycles.

- 1. Double digit dividend growth through growing free cashflows
- 2. Superior Risk-adjusted returns & characteristics
- 3. Diversified globally and across sectors
- 4. Low-turnover portfolio and high tax efficiency

I. Double digit dividend growth through growing free cashflows

DDG generates a bigger dividend yield at a significantly faster rate than alternatives

	DDG*	WDIV	NOBL	VDIGX	QDG	RSP
Dividend Yield	2.9	5.2	2.5	1.9	Na	2.2
Dividend Growth (2H19-2024)	13.4%	4.1%	9.3%	4.8%	Na	7.9%



Source: Bloomberg, IB Report

*DDG Master Account generates a dividend yield of 2.9%.

New accounts begin equal weighted and will generate an initial dividend yield of 3.02%

II. Superior Risk-adjusted Returns & Characteristics (TTM)

5-Year Cashflow Summary

Indicator	DDG	
Free Cash Flow Yield	6.4	
Price to Earnings Ratio (P/E)	15.9	
Enterprise Value to Trailing 12M EBITDA	10.7	
Net Debt/EBITDA	1.6	
Return on Common Equity	16.3	

Source: Bloomberg

Better valuation with cash flow efficiency DDG demonstrates a lower EV/EBITDA ratio and a higher FCF Yield compared to NOBL, RSP, and VDIGX



DDG will compound 30x in 30 years assuming a 3% dividend yield that grows at 10% annually. This results in a 12% CAGR



2020 2021 2021 2022 2024 2024 2034 2036 2035 2037 2037 2037 2038 2038 2039 2039 2039 2044</l

Projected Pre-Tax Dividend Payment by Year of an Initial \$ 250K Investment with Dividends Reinvested at Historical Growth Rates at Current Dividend Yield



Strong financial health with low debt burden and high profitability DDG shows a lower Net Debt/EBITDA ratio and a relatively higher ROCE compared to NOBL, WDIV, and RSP



DURABLE

Efficient capital utilization and strong cash generation DDG boasts a higher ROCE than WDIV, NOBL, and RSP, coupled with a superior FCF yield.







Trailing Returns (As on Dec 31, 2024)

	Trailing 1 Year	Trailing 3 Years	Trailing 5 Years
DDG (Net of Fees)	14.5	5.9	8.0
NOBL	6.7	2.5	9.1
WDIV	7.6	2.7	2.2
QDG (Net of Fees)	Na	Na	Na
RSP	12.8	4.3	10.6
VDIGX	8.8	3.8	9.4

Source: Bloomberg

III. DDG is diversified globally and across sectors compared to competitors that overweight sectors



1. DDG maintains a sector agnostic portfolio with no sector allocation exceeding 20%

 WDIV heavily weights on Financials (25%), NOBL divides its emphasis on Industrials and Consumer Staples (~23% and 24% respectively), VDIGX heavily weights on Industrials and Healthcare (~18% and 19% respectively), and RSP hold both Industrials and Financials (~15% each)

*DDG new accounts begin equal weighted





Globally diversified portfolio with 34% of its assets invested outside of the US

DDG Consolidated Portfolio Financials

Revenue

Consolidated Portfolio Revenue grows by 14% annually



Net Debt/EBITDA

Consolidated Portfolio's Net Debt/EBITDA averages 1.2



EBITDA & EBITDA Margin



Increasing EBITDA(\$) and EBITDA Margins

FCF and FCF Yield

Increasing FCF (\$) and FCF/Revenue (%)



DURABLE DIVIDEND

Investment Team



Stephen P. Lack Founder, Chief Investment Officer, Portfolio Manager

Stephen has managed the Lack family office since 1988 as Owner and President of Lack Holdings, a firm established in 1932.

He started his career as an Investment Banker with Merrill Lynch & Co. in New York. He joined Holmes Investments in 1996 as CIO, founded Galapagos Partners in 2007, and became a partner in Corient in 2022 after they purchased Galapagos Partners. Stephen established and manages DDG as a separate RIA since 2022.





Education

Wesley Kubesch, CFA Portfolio Manager

Wes began his career as the owner of Kubesch & Associates, an insurance and financial services agency. Following this, he worked as an Analyst/Portfolio Manager with Regatta Research & Money Management, where he managed and co-managed equity, balanced, and alternative investment portfolios.

After this, he joined Galapagos Partners. Currently, he serves as a partner at Corient after they purchased Galapagos Partners, and assists in the portfolio management for DDG overseeing research and marketable securities.

RICE



Research Providers: Bloomberg, Ned Davis Research, Wolfe Research & Macro Research Board



Disclosures and Assumptions

Factsheet Utilizes Master Portfolio Performance

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DDG Flagship Strategy

The DDG Flagship Strategy seeks substantial dividend income, primarily through investment in dividend-paying common stocks of established companies. The strategy emphasizes companies that appear to be temporarily undervalued by various measures. Capital appreciation is a secondary objective for this strategy. (Incepted August 1, 2019)

The 'Performance', 'Growth of \$ 250,000' and 'Cash Flow Growth' graphs were constructed using Master Portfolio performance.

Assumptions for The 'Performance', 'Growth of \$ 250,000' graph

- 1. Dividend Durable Growth (DDG), MSCI All Country World Index (ACWI), and S&P Global Dividend Aristocrats Index (WDIV)
- 2. DDG Yield assumed to be 2.86% with a historical growth rate of 10%.
- 3. The WDIV Yield estimated at 5.58% with a historical growth rate of 3.02%.
- 4. The ACWI Yield estimated at 2.17% with a historical growth rate of 1.99%.
- 5. The yield of the 30-year US Treasury Bond is assumed to be 4.34%.
- 6. Dividends are assumed to have been reinvested at historical growth rates

Assumptions for The 5-Year Cashflow Summary graph

It is assumed that an initial investment of \$250,000 was made in the DDG and comparables on August 1st, 2019, the inception date of the DDG Flagship Strategy. All dividends received are assumed to be reinvested at the fund's NAV on the payment date.

Note: DDG new accounts begin equal-weighted and hence will generate an initial dividend yield of 3.02

